

Single-Family Home Market Sales Activity - November 2023

Closed Sales and Median Sale Prices Statewide by Metropolitan Statistical Area*



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The Voice for Real Estate® in Florida

| State / Metropolitan Statistical Area | November 2023 | | | | Year-to-Date | | | |
|--|---------------|-------------|-------------------|-------------|----------------|---------------|-------------------|-------------|
| | Closed Sales | Y/Y % Chg. | Median Sale Price | Y/Y % Chg. | Closed Sales | Y/Y % Chg. | Median Sale Price | Y/Y % Chg. |
| State of Florida | 17,722 | 4.2% | \$413,000 | 3.3% | 239,256 | -10.8% | \$410,000 | 1.5% |
| Cape Coral-Fort Myers MSA (Lee County) | 943 | 15.6% | \$410,000 | 2.5% | 12,651 | -6.1% | \$420,000 | -2.3% |
| Crestview-Fort Walton Beach-Destin MSA (Okaloosa and Walton counties) | 431 | -9.6% | \$395,000 | -0.8% | 6,210 | -23.3% | \$410,000 | -2.4% |
| Deltona-Daytona Beach-Ormond Beach MSA (Flagler and Volusia counties) | 776 | 13.3% | \$361,995 | 3.4% | 10,971 | -9.8% | \$355,000 | 1.5% |
| Gainesville MSA (Alachua and Gilchrist counties) | 156 | -26.4% | \$373,250 | 14.4% | 2,635 | -15.9% | \$355,000 | 4.4% |
| Homosassa Springs MSA (Citrus County) | 224 | 0.4% | \$279,450 | 3.5% | 3,326 | -5.6% | \$279,999 | 1.1% |
| Jacksonville MSA (Baker, Clay, Duval, Nassau, and St. Johns counties) | 1,471 | 0.0% | \$400,000 | 3.9% | 19,998 | -12.5% | \$386,000 | -0.3% |
| Lakeland-Winter Haven MSA (Polk County) | 982 | 11.0% | \$335,640 | -0.7% | 11,624 | -9.5% | \$334,303 | -0.2% |
| Miami-Fort Lauderdale-West Palm Beach MSA (Broward, Miami-Dade, and Palm Beach counties) | 2,442 | -2.7% | \$605,000 | 10.0% | 34,147 | -12.9% | \$595,000 | 6.3% |
| Naples-Immokalee-Marco Island MSA (Collier County) | 289 | -4.0% | \$750,000 | -11.8% | 4,381 | -10.6% | \$790,000 | 1.0% |
| North Port-Sarasota-Bradenton MSA (Manatee and Sarasota counties) | 1,091 | 26.4% | \$495,000 | -1.0% | 13,960 | 0.5% | \$510,000 | 1.0% |
| Ocala MSA (Marion County) | 638 | 19.3% | \$285,990 | 4.0% | 8,019 | 3.9% | \$285,000 | 1.8% |
| Orlando-Kissimmee-Sanford MSA (Lake, Orange, Osceola, and Seminole counties) | 2,007 | 8.4% | \$439,995 | 3.0% | 26,961 | -13.2% | \$432,500 | 3.0% |
| Palm Bay-Melbourne-Titusville MSA (Brevard County) | 756 | 20.6% | \$362,130 | 2.0% | 9,071 | -8.2% | \$359,000 | 0.4% |
| Panama City MSA (Bay and Gulf counties) | 252 | -23.6% | \$355,000 | 1.4% | 3,941 | -15.3% | \$365,000 | 3.1% |
| Pensacola-Ferry Pass-Brent MSA (Escambia and Santa Rosa counties) | 511 | -15.1% | \$321,183 | 2.0% | 7,989 | -17.9% | \$324,040 | -0.3% |
| Port St. Lucie MSA (Martin and St. Lucie counties) | 523 | 5.0% | \$430,000 | 7.5% | 7,128 | -10.6% | \$407,000 | 1.8% |
| Punta Gorda MSA (Charlotte County) | 387 | 58.6% | \$370,000 | -10.2% | 4,380 | -6.9% | \$375,500 | -3.5% |
| Sebastian-Vero Beach MSA (Indian River County) | 147 | -21.0% | \$399,000 | 13.0% | 2,375 | -14.5% | \$391,150 | 4.3% |
| Sebring MSA (Highlands County) | 96 | -15.0% | \$266,000 | 4.3% | 1,479 | -10.0% | \$265,000 | 5.6% |
| Tallahassee MSA (Gadsden, Jefferson, Leon, and Wakulla counties) | 270 | 7.6% | \$317,500 | 0.8% | 3,416 | -17.6% | \$322,000 | 3.9% |
| Tampa-St.Petersburg-Clearwater MSA (Hernando, Hillsborough, Pasco, and Pinellas counties) | 2,782 | -2.0% | \$410,000 | 3.8% | 37,180 | -11.4% | \$405,000 | 1.3% |
| The Villages MSA (Sumter County) | 106 | 21.8% | \$385,500 | 9.2% | 1,341 | 7.3% | \$372,202 | -3.1% |

* A Metropolitan Statistical Area (MSA) is defined as one or more counties with a large population center and adjacent counties that have a high degree of economic interaction with the population center(s). We use the latest (2013) MSAs as delineated by the U.S. Office of Management and Budget.

Townhouse and Condo Market Sales Activity - November 2023

Closed Sales and Median Sale Prices

Statewide by Metropolitan Statistical Area*



| State / Metropolitan Statistical Area | November 2023 | | | | Year-to-Date | | | |
|--|---------------|-------------|-------------------|-------------|---------------|---------------|-------------------|-------------|
| | Closed Sales | Y/Y % Chg. | Median Sale Price | Y/Y % Chg. | Closed Sales | Y/Y % Chg. | Median Sale Price | Y/Y % Chg. |
| State of Florida | 7,108 | 0.3% | \$330,000 | 7.5% | 98,209 | -16.6% | \$321,000 | 4.9% |
| Cape Coral-Fort Myers MSA (Lee County) | 362 | -2.4% | \$354,500 | 9.8% | 5,092 | -15.6% | \$337,500 | 3.8% |
| Crestview-Fort Walton Beach-Destin MSA (Okaloosa and Walton counties) | 88 | 0.0% | \$554,500 | -8.7% | 1,397 | -34.1% | \$598,500 | 8.8% |
| Deltona-Daytona Beach-Ormond Beach MSA (Flagler and Volusia counties) | 178 | 18.7% | \$331,495 | 25.1% | 2,648 | -18.8% | \$310,990 | 1.3% |
| Gainesville MSA (Alachua and Gilchrist counties) | 40 | -11.1% | \$188,000 | 7.4% | 620 | -27.0% | \$188,000 | 10.6% |
| Homosassa Springs MSA (Citrus County) | 9 | 12.5% | \$175,900 | 0.2% | 132 | -30.2% | \$190,000 | 1.6% |
| Jacksonville MSA (Baker, Clay, Duval, Nassau, and St. Johns counties) | 324 | -23.0% | \$280,000 | 1.8% | 5,227 | -5.4% | \$284,900 | 7.1% |
| Lakeland-Winter Haven MSA (Polk County) | 138 | 70.4% | \$299,200 | 27.3% | 1,334 | 5.8% | \$264,000 | 7.3% |
| Miami-Fort Lauderdale-West Palm Beach MSA (Broward, Miami-Dade, and Palm Beach counties) | 2,734 | -4.0% | \$340,000 | 10.0% | 37,253 | -22.8% | \$329,000 | 6.1% |
| Naples-Immokalee-Marco Island MSA (Collier County) | 321 | 7.7% | \$497,000 | 5.8% | 4,551 | -15.9% | \$500,000 | 6.4% |
| North Port-Sarasota-Bradenton MSA (Manatee and Sarasota counties) | 492 | 26.5% | \$409,995 | 17.1% | 6,185 | -4.4% | \$385,000 | 4.1% |
| Ocala MSA (Marion County) | 29 | -37.0% | \$188,000 | 6.2% | 534 | -11.4% | \$203,000 | 9.7% |
| Orlando-Kissimmee-Sanford MSA (Lake, Orange, Osceola, and Seminole counties) | 642 | -1.4% | \$313,080 | 11.8% | 8,494 | -17.7% | \$302,500 | 12.0% |
| Palm Bay-Melbourne-Titusville MSA (Brevard County) | 155 | -2.5% | \$285,000 | -2.7% | 2,276 | -9.8% | \$297,500 | 4.4% |
| Panama City MSA (Bay and Gulf counties) | 78 | -13.3% | \$479,500 | 20.6% | 1,218 | -31.6% | \$435,000 | 2.4% |
| Pensacola-Ferry Pass-Brent MSA (Escambia and Santa Rosa counties) | 68 | 4.6% | \$395,000 | -10.2% | 959 | -21.5% | \$399,000 | 12.4% |
| Port St. Lucie MSA (Martin and St. Lucie counties) | 113 | -10.3% | \$299,000 | 2.3% | 1,919 | -9.3% | \$300,000 | 7.1% |
| Punta Gorda MSA (Charlotte County) | 78 | 81.4% | \$279,000 | -11.4% | 900 | -14.5% | \$304,499 | 6.8% |
| Sebastian-Vero Beach MSA (Indian River County) | 72 | 67.4% | \$319,950 | 28.0% | 913 | 12.4% | \$288,000 | 22.6% |
| Sebring MSA (Highlands County) | 17 | 54.5% | \$160,000 | -14.4% | 215 | -15.4% | \$170,000 | 14.9% |
| Tallahassee MSA (Gadsden, Jefferson, Leon, and Wakulla counties) | 56 | 0.0% | \$180,000 | 12.9% | 822 | -27.4% | \$176,755 | 17.8% |
| Tampa-St.Petersburg-Clearwater MSA (Hernando, Hillsborough, Pasco, and Pinellas counties) | 1,031 | -1.1% | \$304,990 | 1.7% | 14,463 | -6.3% | \$297,540 | 6.3% |
| The Villages MSA (Sumter County) | 24 | 14.3% | \$322,200 | 1.0% | 332 | -16.4% | \$306,250 | -5.8% |

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