



FACTORS OTHER THAN MONEY

for Sellers to Consider When Picking an Offer



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Your bottom line shouldn't be your only consideration when selling your home. Keep these four factors in mind as well:

1.

FINANCING: Are you looking for an all-cash offer or for a buyer who intends to get a mortgage? There are pros and cons to both.

EARNEST MONEY: The bigger this “good-faith” deposit is, the more likely the offer is coming from a serious buyer.

2.

3. **CONTINGENCIES:** Fewer contingencies mean fewer risks of the deal falling through.

CLOSING TIMELINE: Moving is a lot of work and can take a good deal of time, so it's important to choose an offer with a closing date that suits your needs.

4.