

10 Questions to Ask a Buyer's Agent

Ready to buy a new home? Here are 10 important questions to ask when selecting a real estate agent:

1. Are you a Realtor®?

Realtors® bring experience, education and ethics to the table.

2. What services do you offer?

Most agents will have a long list of all they do for buyers to facilitate the transaction.

3. How well do you know the local market?

4. Do you have experience with buyers like me?

Some agents specialize in first-time buyers or veterans.

5. Tell me about the process of buying a home. What should I expect?

6. What will the written buyer agreement include?

7. How long will we work together?

8. What do you charge and how is that paid?

9. Can you recommend professionals, such as mortgage lenders or contractors?

10. Do you have references?




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Source: National Association of Realtors®

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